

TEM (Telecom Expense Management)

Gartner¹ reported in November 2006 that, on average, proactive companies managed 67% of fixed costs and only 57% of wireless expenses. In addition, companies lose 12% to 18% if they did not have a proactive approach to cost management that take advantage of improved technology and processes through business process outsourcing, hostess or licensed software.

TEM PREVENT INCREMENTS IN WIRELESS COST

HOW IS YOUR **TEM** IN COMPARISON WITH 2007?



EIS Consultants develop an overall project review to ensure success



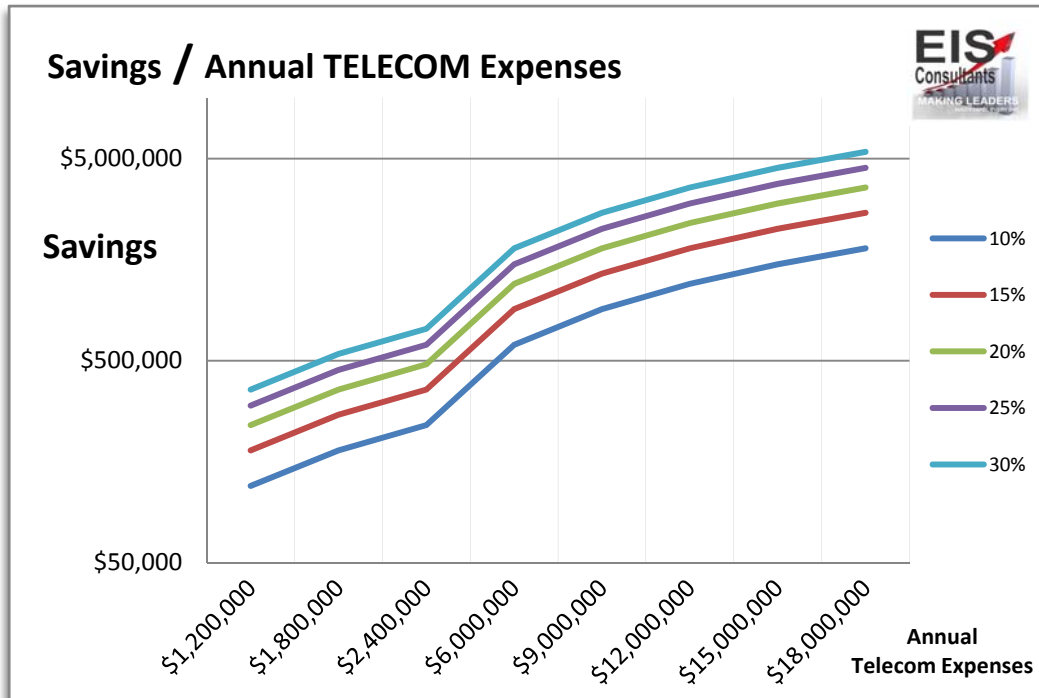
Do you know HOW MUCH your company is SAVING or LOSING?

To keep updated your TEM and maintain a high ROI in telecom investments, *EIS Consultants* promotes and optimizes the development of disciplines that a TEM system must have:

- **Automated Ordering, Procurement and Deployment**
- **Sourcing Management**
- **Expenses Management**
- **Usage Management and Audit**
- **Mobile Device Management**
- **Inventory Management**
- **Invoice and Contract Management**
- **Dispute Management**
- **Reporting using Business Intelligence**
- **Training**

¹The Cost of Not Acting: The Total Telecom Cost Management Benchmark Report

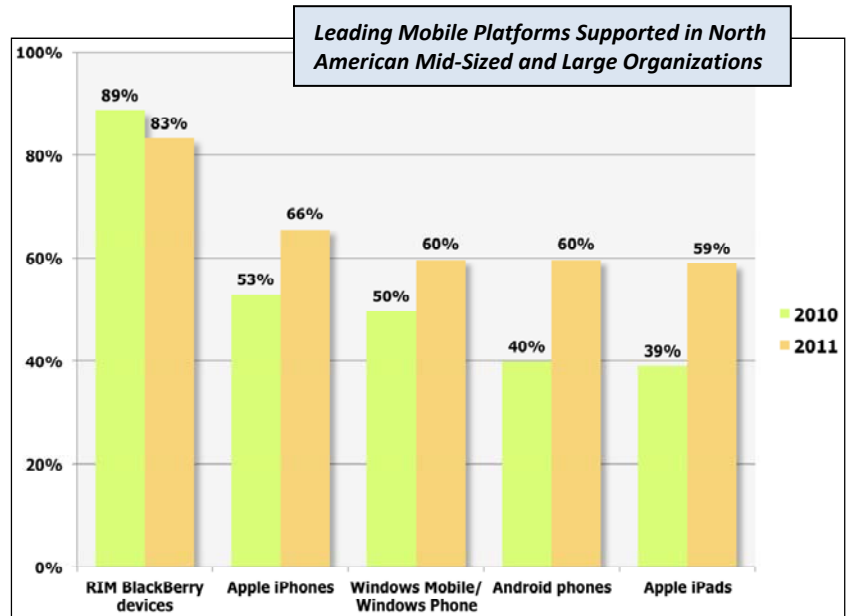
You can estimate savings obtained on telecom costs by implementing a TEM



Are you prepared to grow?

Osterman Research¹ stated that the number of different mobile platforms in use in the typical organization will grow over time.

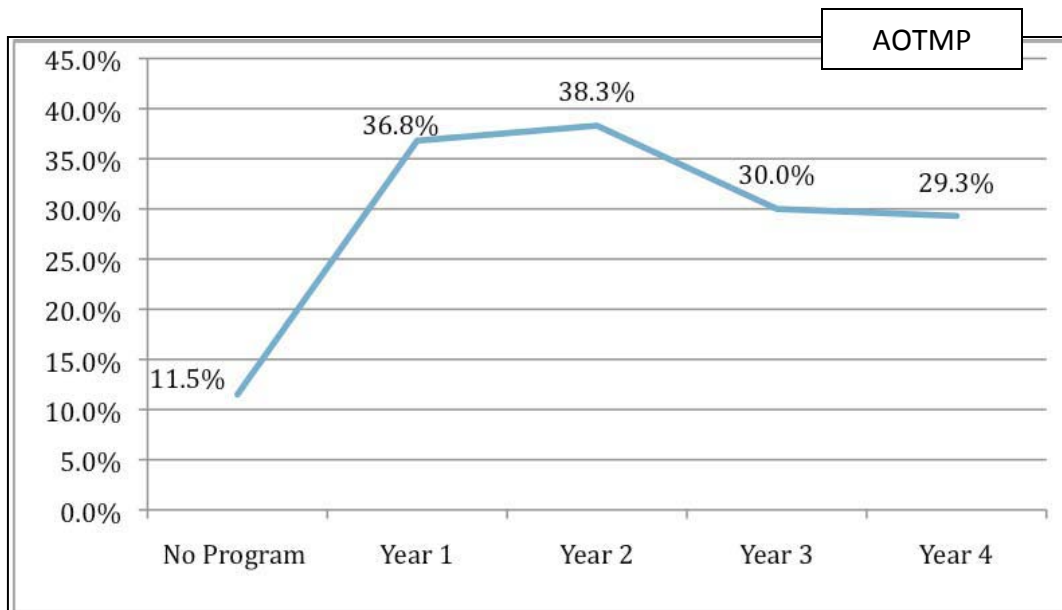
¹Osterman Research Key Issues to Consider in Mobile Device Management, Published May 2011, read the report in our Blog



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AOTMP notes enterprises that established TEM programs were able to generate over three times the savings in the first year compared to those without a program and continued to drive sustainable savings in years two through four.



Anticipated Cost Reduction with Full Management Solution



By Gartner

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EIS Consultants is an international consulting company with offices in USA and Latin America

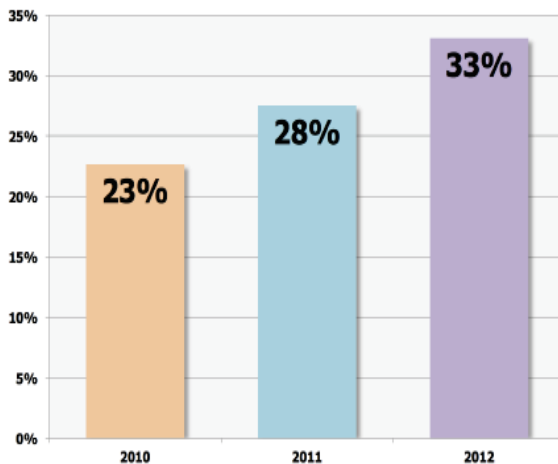
MDM (Mobile Devices Management)

The use of the latest BI techniques in the analysis and visualization of information by Top Executives, as well as the data capture by mobile terminals is doing that this mobile devices grow by leaps and bounds.

If we add the variety of mobile platforms and operating systems used on these computers, its administration is increasingly complex. Likewise, access to enterprise data through these devices has more risk and complicates its security.

That's why it has developed a TEM module, called MDM (Mobile Device Management), which allows devices administration, location, and preventing loss of information, data and obsolescence.

Growth of mobile devices employees/users in USA



Osterman Research¹ reported that the number of company-supplied/funded smartphones will increase from 23% in 2010 to 33% in 2012

It is essential that the system optimally operate security policies for handling information



Mobile management will consume more of IT's time if a correct solution is not implemented, resulting in less time available for other initiatives

EIS Consultants helps reduce the time of implementation of a TEM, while companies that do not use outside support takes on average 24 months to implement a solution,

EIS Consultants clients take 3 to 6 months to configure the system and 9 to 15 to implement the most modules needed, leading to savings results specified in the appraisal report.

EIS Consultants promotes the installation of a TEM through a solid leadership of the different types of participants: TEM group, involved administrators, IT technicians and users. The combination of the different interests and abilities motivated by the achievement of stated objectives and an adequate training program, are part of the EIS strategy implemented to comply with the proposed contracted

What should you do next?

Call us to schedule an appointment, we will gladly extend the information about our services and answer your questions and doubts: 713-384-6016